







B. How do you get teachers to accept the role of companies in the classroom?









### 1. SIZE THE CHALLENGE AND PROVIDE DATA











## 2. HIGHLIGHT THE NEED OF COLLABORATION TO ADDRESS DE PROBLEM

#### **BEFORE**

COLLEGE CAREER OR VOCATIONAL TRAINING CHOICE

Primary and Secondary School

Goal: Increase number of STEM students

Companies **COLLABORATE** to increase the number of STEM students



**STEAM SARE (Jet-Net)** 



#### **AFTER**

COLLEGE CAREER OR VOCATIONAL TRAINING CHOICE

Collage or Vocational Training

Goal: Attract students to the company

Companies **COMPETE** to attract STEM students



Job fairs, University-company programs, talent training programs, etc.









# 3. IDENTIFY THE INTERESTS AND THE ADDED VALUE OF THE NEW PROGRAM FOR COMPANIES

<b>Business interests</b>	Added Value provided by STEAM Sare
Professional profiles adapted to their needs	Show and generate interest among young people about <b>professions</b> necessary for the local industry
Attraction of young talent	Show the <b>professional opportunities</b> offered by local companies
Corporate Social Responsibility	Structured project Employee engagement Visibility among local social agents









B. How do you get teachers to accept the role of companies in the classroom?

### **EDUCATIONAL PROGRAM**

- Focused on educational needs identified by teachers and linked to the educational curriculum
- Activities designed in close collaboration between teachers and professionals
- Role of business professionals guaranteed by a Code of Conduct



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